CASSELLHOLME

Compassionate care for life's journey.

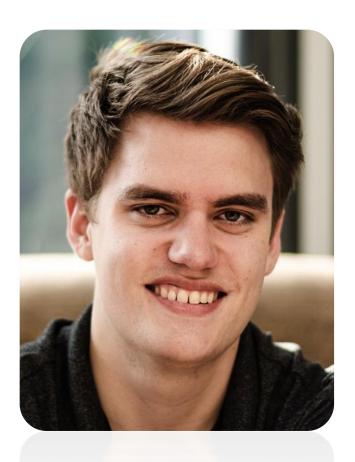
Who We Are



Angie PunnettAdministrator



Dave Smits, P.Eng.Director, Capital Projects
& Facilities



William Brooks, CPAChief Financial Officer

Our Services

Our Mission, Vision, and Values



Our **mission** is to provide compassionate, quality care throughout life's journey. Our **vision** is to enhance the lives of the people we serve.

Our Funding Partners





















Long Term Care



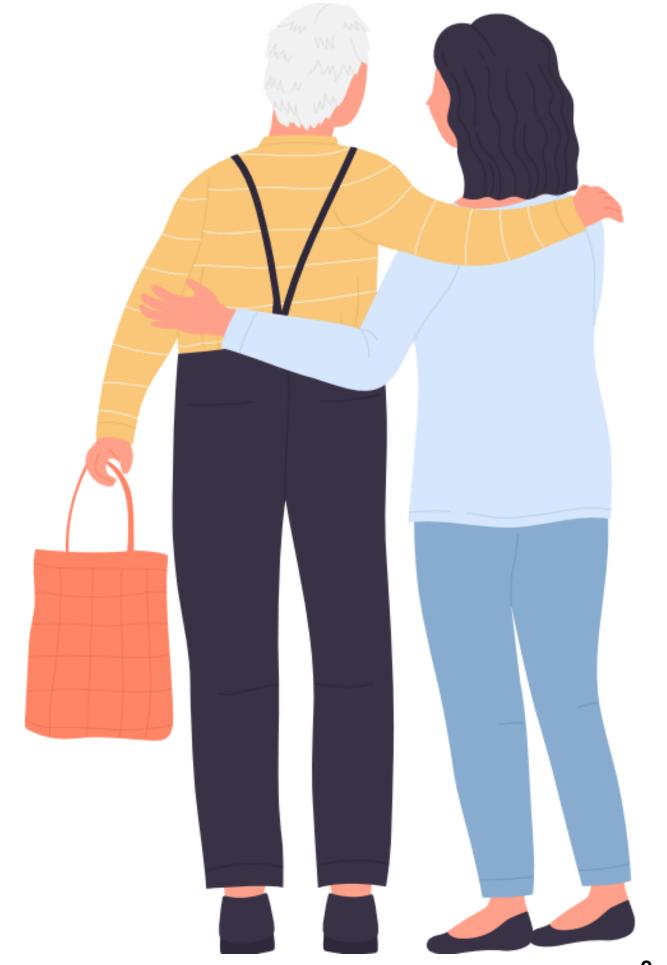
240 Long Term Care (LTC) Beds



Waitlist - 315 people



Admission Permanent Placements 2023 -



Community Support Services

Community Support Services is a division of Cassellholme, funded through the Province to provide services to seniors in North Bay and surrounding area.

| Department | Active Clients | Wait Listed Clients |
|---------------------------|----------------|---------------------|
| Assisted Living | 32 | 14 |
| Supportive Housing | 3 | 0 |
| Caregiver Respite | 22 | 50 |
| Homemaking | 188 | 609 |
| 400 Club | 23 | 63 |
| Meals on Wheels (Mattawa) | 27 | 0 |
| Transportation | 37 | 2 |
| Lawn Maintenance | 8 | 39 |
| Snow Removal | 8 | 41 |
| Diner's Club | 24 | 0 |
| Total | 372 | 818 |

Human Resources

| Position | Full Time | Part time | Casual | Student | Total |
|-----------------------------|-----------|-----------|--------|---------|-------|
| Personal Support Workers | 81 | 82 | 14 | 27 | 204 |
| Registered Practical Nurses | 26 | 13 | 9 | _ | 48 |
| Registered Nurses | 7 | 4 | 2 | _ | 13 |
| Food Service Workers | 13 | 22 | - | 4 | 39 |
| Housekeeping & Laundry | 14 | 13 | 3 | _ | 30 |
| Maintenance | 3 | - | - | _ | 3 |
| Activities | 1 | 9 | 3 | _ | 13 |
| CSS Homemakers | - | 7 | - | _ | 7 |
| CSS PSWs | - | 19 | - | _ | 19 |
| Administrative | 40 | 4 | - | _ | 44 |
| Total | 185 | 173 | 31 | 31 | 420 |

Legislative Compliance & Funding Overview Impacting 2024

Fixing Long Term Care Act, 2021

- Legislation that establishes framework and regulates all LTC homes in Ontario
- Regulates things such as:
 - Resident Bill of Rights
 - Duty to protect from abuse and neglect
 - Staffing ratios
 - Admission processes
 - Staff education requirements

Accountability



Proactive Inspections



Critical Incident Reporting



Complaints/Whistleblower Protection



Quality Improvement



Continuous Quality Improvement Plan

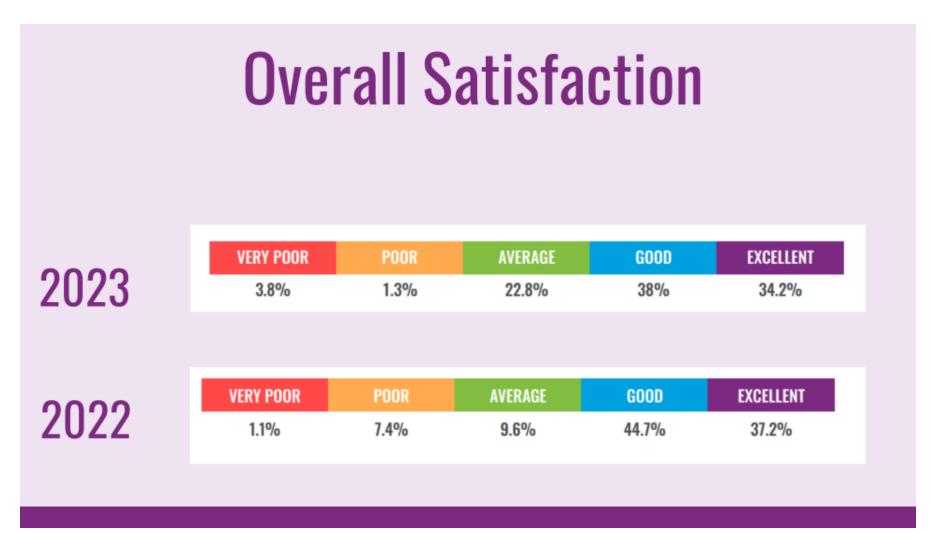
- Health Quality Ontario Annual Reporting
- AdvantAge Ontario

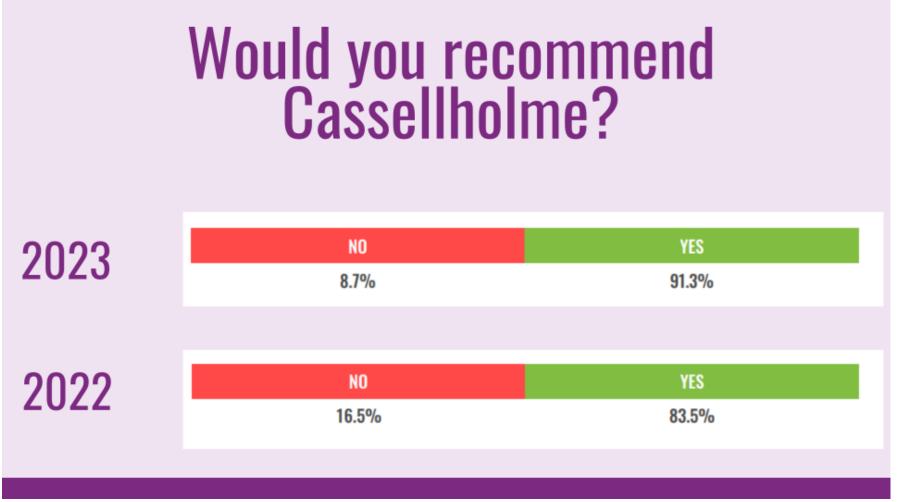


Satisfaction Survey & Complaint Review



Resident Satisfaction





Funding Overview

| Funding Source | 2024 Operating Budget |
|----------------------------|-----------------------|
| Provincial Funding - MOLTC | \$ 22,181,654 |
| Basic Revenue - Residents | 4,365,564 |
| Preferred & Other Revenue | 873,919 |
| Municipal Levy * | 3,343,402 |
| Total Budgeted Revenue | 30,764,539 |

^{* 0%} Levy Increase in 2022, 2023, & 2024

Redevelopment

Project Update - Key Points



1. Project Highlights



2. Construction Progress Update



3. Schedule Update

Project Highlights

- 264 Long Term Care beds
- 60% of beds are Private or Semi-Private vs. 20% today
- Approx. 222,000 sq. ft. vs. 120,000 sq. ft. today
- 2 x 12 bed secure Resident Home Areas (RHA) on first floor with secure outdoor spaces
- 1 x 16 bed RHA being developed through a partnership with Nipissing First Nation
- Auditorium and Day Program spaces included

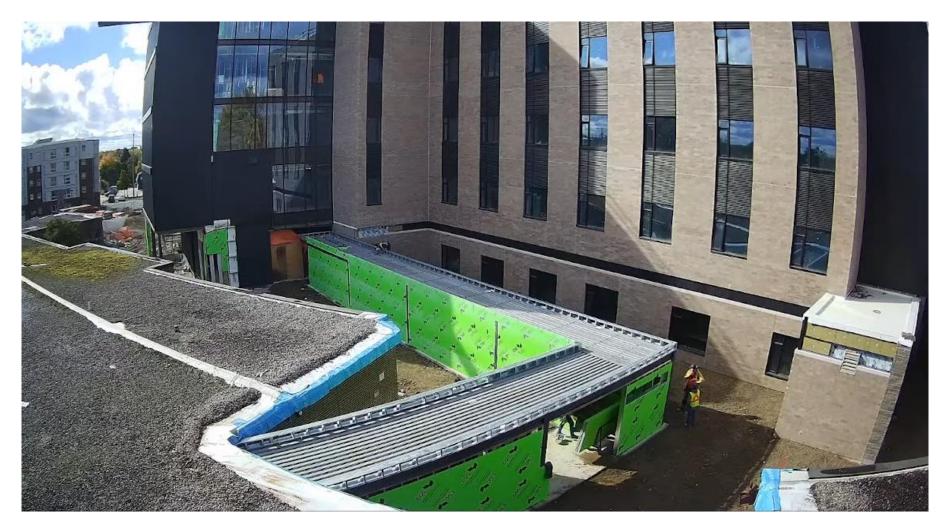
- Phase 00 (Project start-up & Link Demolition) Work Complete
- Phase 1-A (New Parking Lot and New Main Entrance) Work Complete
- Phase 1-B (136 Beds):
 - Exterior cladding work is in progress, including masonry and metal cladding.
 - Interior framing work on all floors is largely complete. Small areas remain to be framed and are being coordinated with other trades.
 - Interior boarding is ongoing on Levels 2, 3 & 4.
 - Elevator installation is ongoing.
 - Mechanical and electrical above ceiling rough-ins are ongoing, as well as wall rough-ins.
 - All roofing work is complete, except for the balconies and low roof along the west elevation.
 - Concrete slab floor crack repair work is being coordinated with consultants. Once the scope of work and cost is confirmed, repair work will be scheduled.
 - Link construction is in progress.
 - Permanent power complete.



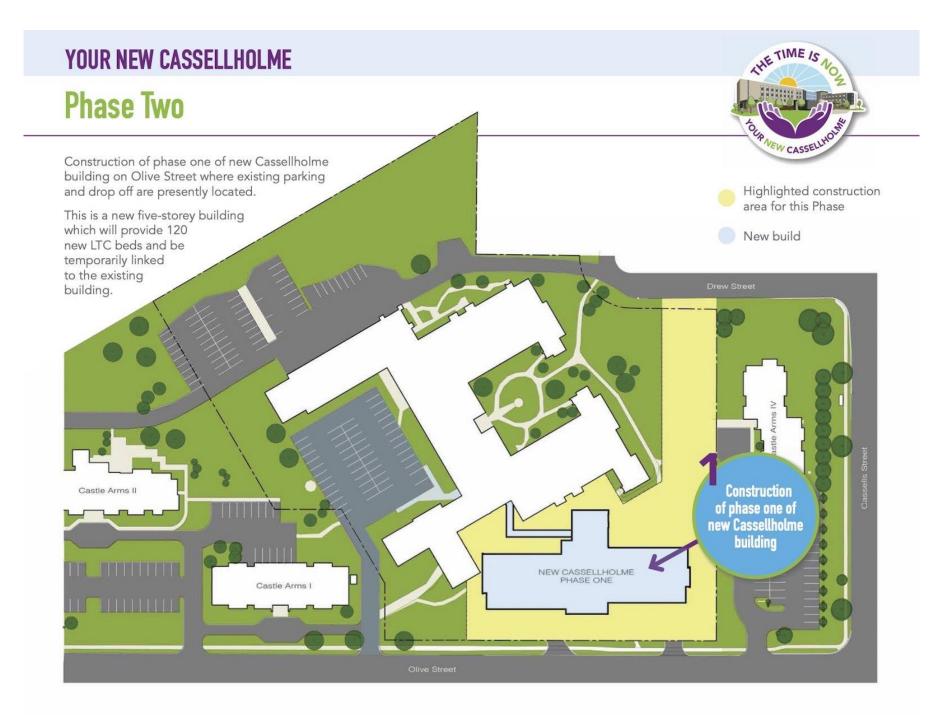
May 2023



Feb 2024

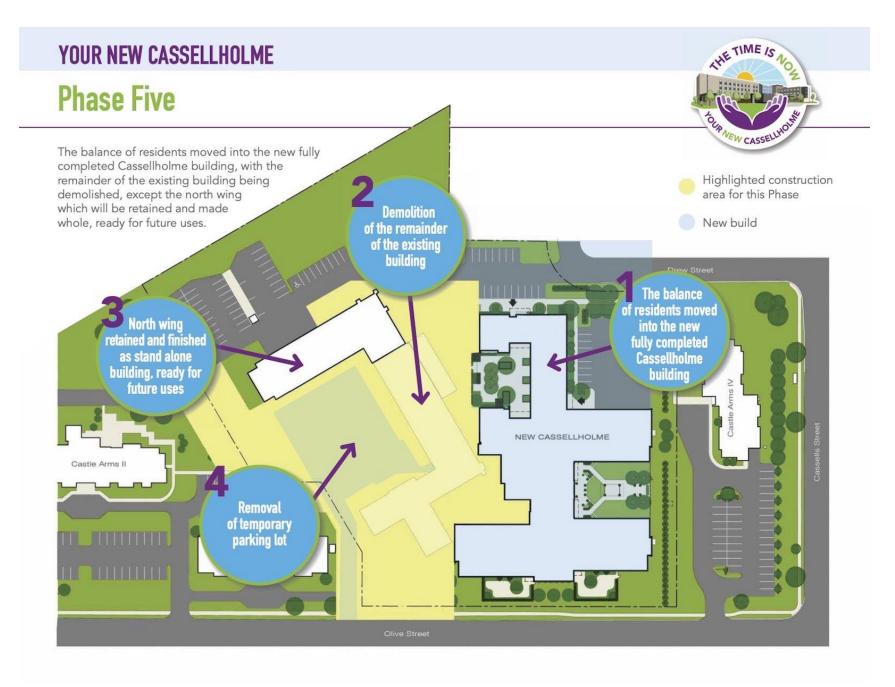


October 8th, 2024





Render – Final Design (plus 1 floor)



Project Schedule Update

| Milestone | Key Date |
|---------------------------------------|----------------|
| Construction Start | Mar 2022 |
| Phase One Occupancy (50% of beds) | Apr 2025 |
| Phase Two Occupancy (100% of beds) | Dec 2026 - TBD |
| Final Completion | Dec 2027 - TBD |

- Key project schedule challenges include:
 - COVID-19 supply chain challenges
 - Existing foundations uncovered during excavation
 - Site coordination & sub-contractor challenges

Project Financing - Key Points



1. Project Budget Update



2. Interest Rate Impacts



3. Provincial Funding Impacts

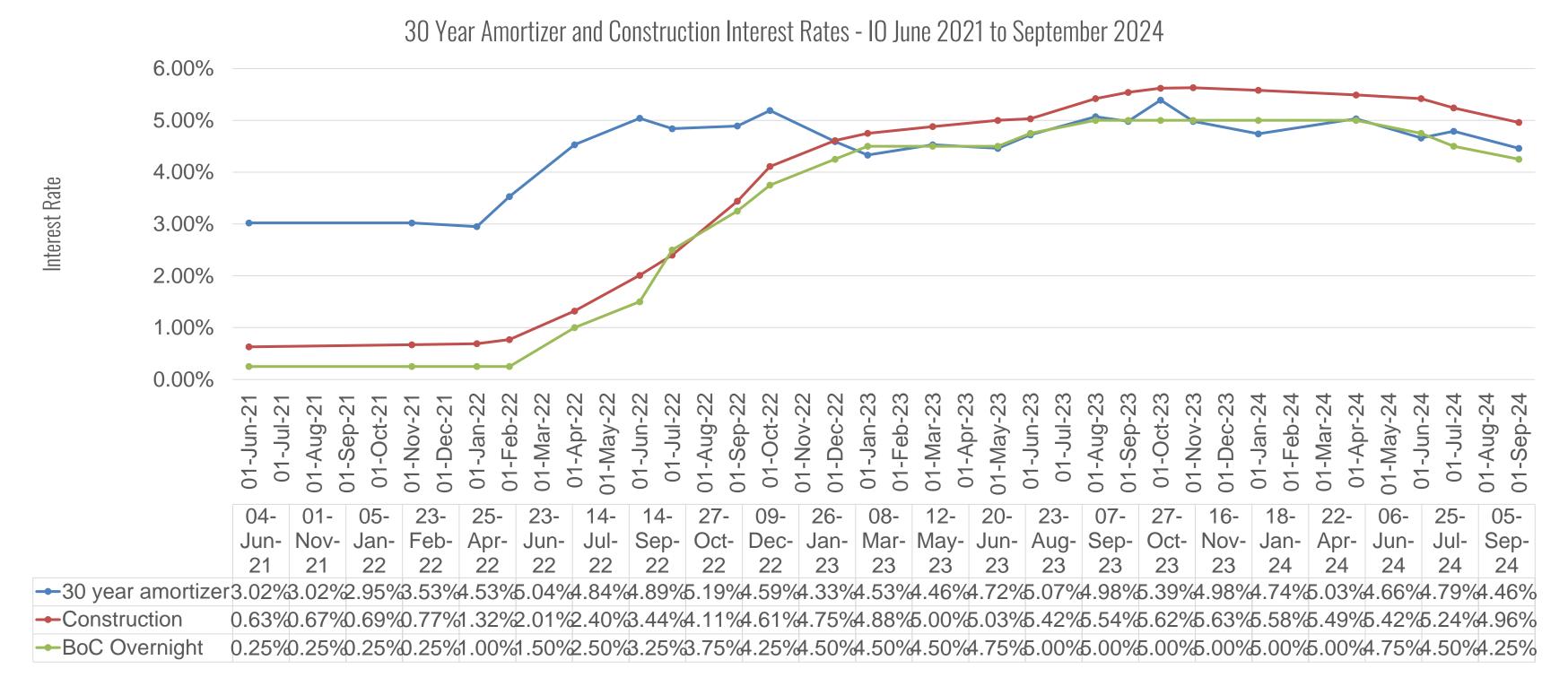


4. Forecast Levy

1. Construction Budget Update

| YTD to July 31st, 2024 | Board Approved Budget | Total Spent to date | Budget Remaining | % Spent |
|---|--------------------------|---------------------|---------------------|---------|
| A - Land | 0 | 0 | 0 | 0% |
| B - Hard Costs | 101,587,646 | 37,876,966 | 63,710,680 | 37% |
| C - Architects and Engineers | 5,293,090 | 4,444,259 | 848,832 | 84% |
| D - Other Design Consultants Costs | 786,929 | 547,952 | 238,977 | 70% |
| E - Fees & Permits | 31,235 | 31,235 | 0 | 100% |
| F - Project Management & Other Prof. Services | 1,798,833 | 1,453,813 | 345,020 | 81% |
| G - Financing & Construction Interest | 2,850,041 | 2,539,558 | 310,483 | 89% |
| H - Taxes | 1,914,397 | 1,430,251 | 484,146 | 75% |
| I - Contingency | 4,721,632 | 1,293,335 | 3,428,297 | 27% |
| J - FF&E | 2,965,586 | 516,204 | 2,449,382 | 17% |
| Grand Total | 121,949,389 | 50,133,572 | 71,815,817 | 41% |

2. Interest Rate Impacts



2. Interest Impact - 2021 vs. 2024 rates

| Est. Shortfall by Municipality - 2024 IO Rates | 2024 | 2025 | 2026 | 2027 | 2028 + |
|---|-----------------------|-------------|-----------------------|--|--|
| North Bay | 1,041,808 | 1,878,839 | 2,846,596 | 3,634,201 | 3,695,989 |
| East Ferris | 101,313 | 182,713 | 276,825 | 353,418 | 359,427 |
| South Algonquin | 43,485 | 78,423 | 118,818 | 151,693 | 154,272 |
| Bonfield | 42,319 | 76,320 | 115,632 | 147,625 | 150,135 |
| Papineau/Cameron | 22,609 | 40,773 | 61,775 | 78,867 | 80,208 |
| Chisholm | 21,402 | 38,597 | 58,478 | 74,658 | 75,927 |
| Calvin | 19,547 | 35,253 | 53,411 | 68,188 | 69,348 |
| Mattawa | 17,721 | 31,958 | 48,419 | 61,816 | 62,867 |
| Mattawan | 4,355 | 7,855 | 11,900 | 15,193 | 15,451 |
| Total | 1,314,560 | 2,370,732 | 3,591,853 | 4,585,659 | 4,663,623 |
| Est. Shortfall by Municipality - 2021 IO Rates | 2024 | 2025 | 2026 | 2027 | 2028 + |
| 25t. Onor train by mamorpanty 2021 to Natos | 2027 | | 2020 | 2021 | 2020 ÷ |
| North Bay | - | - | - | 1,407,065 | 2,814,130 |
| | | - | | | |
| North Bay | - | - | - | 1,407,065 | 2,814,130 |
| North Bay East Ferris | - | - | - | 1,407,065 136,834 | 2,814,130 273,668 |
| North Bay East Ferris South Algonquin | - | - | - | 1,407,065 136,834 58,731 | 2,814,130 273,668 117,463 |
| North Bay East Ferris South Algonquin Bonfield | - | - - - | - - - | 1,407,065 136,834 58,731 57,156 | 2,814,130 273,668 117,463 114,313 |
| North Bay East Ferris South Algonquin Bonfield Papineau/Cameron | - - - - | - - - | - - - - | 1,407,065 136,834 58,731 57,156 30,535 | 2,814,130 273,668 117,463 114,313 61,070 |
| North Bay East Ferris South Algonquin Bonfield Papineau/Cameron Chisholm | - | - - - | - - - - | 1,407,065 136,834 58,731 57,156 30,535 28,905 | 2,814,130 273,668 117,463 114,313 61,070 57,811 |
| North Bay East Ferris South Algonquin Bonfield Papineau/Cameron Chisholm Calvin | - - - - - | - - - | - - - - - | 1,407,065 136,834 58,731 57,156 30,535 28,905 26,401 | 2,814,130 273,668 117,463 114,313 61,070 57,811 52,801 |

3. Provincial Funding Impacts

- Project Funding is based on the Ministry's 2020 LTC Capital Development Policy
- For Cassellholme, this equates to:
 - \$6.6M in capital grants on substantial completion
 - \$2.2M in annual funding for 25 years
- In late 2022, MOLTC announced a "CFS Top-Up" per diem of \$35/bed/day equating to \$3M annually for 25 years
- Cassellholme is ineligible based on approval date next slide shows the potential impact of that funding

3. Provincial Funding Impacts

| Est. Shortfall by Municipality - 2020 CFS Subsidy Only | 2024 | 2025 | 2026 | 2027 | 2028 + |
|--|--|--|--|--|---|
| North Bay | 1,041,808 | 1,878,839 | 2,846,596 | 3,634,201 | 3,695,989 |
| East Ferris | 101,313 | 182,713 | 276,825 | 353,418 | 359,427 |
| South Algonquin | 43,485 | 78,423 | 118,818 | 151,693 | 154,272 |
| Bonfield | 42,319 | 76,320 | 115,632 | 147,625 | 150,135 |
| Papineau/Cameron | 22,609 | 40,773 | 61,775 | 78,867 | 80,208 |
| Chisholm | 21,402 | 38,597 | 58,478 | 74,658 | 75,927 |
| Calvin | 19,547 | 35,253 | 53,411 | 68,188 | 69,348 |
| Mattawa | 17,721 | 31,958 | 48,419 | 61,816 | 62,867 |
| Mattawan | 4,355 | 7,855 | 11,900 | 15,193 | 15,451 |
| Total | 1,314,560 | 2,370,732 | 3,591,853 | 4,585,659 | 4,663,623 |
| | | | | | |
| Est. Shortfall by Municipality - 2020 CFS Subsidy & Top Up \$35/bed/day | 2024 | 2025 | 2026 | 2027 | 2028 + |
| Est. Shortfall by Municipality - 2020 CFS Subsidy & Top Up \$35/bed/day North Bay | 2024 1,044,567 | 2025 487,473 | 2026 1,461,984 | 2027 1,607,095 | |
| | | | | | |
| North Bay | 1,044,567 | 487,473 | 1,461,984 | 1,607,095 | 1,021,324 |
| North Bay East Ferris | 1,044,567 101,582 | 487,473 47,406 | 1,461,984 142,175 | 1,607,095 156,286 | 1,021,324 99,321 |
| North Bay East Ferris South Algonquin | 1,044,567 101,582 43,601 | 487,473 47,406 20,347 | 1,461,984 142,175 61,024 | 1,607,095 156,286 67,081 | 1,021,324 99,321 42,630 41,487 |
| North Bay East Ferris South Algonquin Bonfield | 1,044,567 101,582 43,601 42,431 | 487,473 47,406 20,347 19,802 | 1,461,984 142,175 61,024 59,387 | 1,607,095 156,286 67,081 65,282 | 1,021,324 99,321 42,630 |
| North Bay East Ferris South Algonquin Bonfield Papineau/Cameron | 1,044,567 101,582 43,601 42,431 22,668 | 487,473 47,406 20,347 19,802 10,579 | 1,461,984 142,175 61,024 59,387 31,727 | 1,607,095 156,286 67,081 65,282 34,876 | 1,021,324 99,321 42,630 41,487 22,164 |
| North Bay East Ferris South Algonquin Bonfield Papineau/Cameron Chisholm | 1,044,567 101,582 43,601 42,431 22,668 21,459 | 487,473 47,406 20,347 19,802 10,579 10,014 | 1,461,984 142,175 61,024 59,387 31,727 30,034 | 1,607,095 156,286 67,081 65,282 34,876 33,015 | 1,021,324 99,321 42,630 41,487 22,164 20,981 |
| North Bay East Ferris South Algonquin Bonfield Papineau/Cameron Chisholm Calvin | 1,044,567 101,582 43,601 42,431 22,668 21,459 19,599 | 487,473 47,406 20,347 19,802 10,579 10,014 9,146 | 1,461,984 142,175 61,024 59,387 31,727 30,034 27,431 | 1,607,095 156,286 67,081 65,282 34,876 33,015 30,154 | 1,021,324 99,321 42,630 41,487 22,164 20,981 19,163 |

4. Forecast Capital Levy

| Year | 2025 | 2026 | 2027 | 2028 | Term Loan (Year 1 - 25) | Term Loan (Year 26 - 30) |
|--------|--------|--------|--------|--------|----------------------------|-----------------------------|
| Calvin | 38,787 | 38,965 | 68,668 | 71,389 | 72,130 | 105,008 |

Notes

- Does not include regular operating levy 2025 budget target = 0% to CPI increase over 2024
- Subject to change based on actual interest rates, construction budget and schedule, provincial funding
- Does not include any levy for debt service coverage reserves. If required, would equal approximately 25% of 2028 amount additional

Q&A Session

CASSELLHOLME

Compassionate care for life's journey.